



10th Edition

SOLAR & STORAGE FINANCE USA

7-8 November 2023
New Yorker Hotel, New York

Host Sponsor **SUNWODA**
ENERGY

Solar and Storage Finance USA Summit 2023 marked our 10th year of connecting capital with projects in the United States. This year's event brought together a powerful network of capital providers and project developers from across 35+ states, representing billions in capital and over 20 GWs of projects at the forefront of energy generation in America.

To commemorate the 10th anniversary, we heard from the Department of Energy and others on the headwinds and tailwinds that will influence US solar and storage for the next decade ahead.

In a room alive with purpose, we tackled key industry topics. These included: transferability, Basel III, post-IRA transactions, the dynamics of the secondary market, domestic manufacturing, supply chains, and interconnection processes, and ensuring the benefits of the clean energy transition are shared equitably.

Thank you to all the banks, investors, developers, asset managers, lawyers, energy forecasters, federal and state government officials, grid operators and association representatives that made the event possible!

We look forward to welcoming you to Solar and Storage Finance USA Summit 2024!

See you soon,



Jadon Guthrie | Finance and Investment Content Lead at Solar Media Ltd

Want to learn more about speaking opportunities? Contact me today!

☎ +44 (0) 207 871 0122 | ✉ jguthrie@solarmedia.co.uk

2023 Event in Numbers



300+
Attendees



80+
Speakers



35+
States Represented



19
Sponsors & Exhibitors



6
Networking Sessions



3
Roundtables

What Our Attendees Thought:

“A great opportunity to understand the dynamics of the solar and storage market and to meet with diverse participants with common goals/challenges”
Griffin Golden - Ørsted

We surveyed our attendees and asked them how they would rate the Summit for the following?



Will you Attend Solar & Storage Finance USA in 2024?

92%
said Yes



Networking & Quality of Meetings

90%
said Good or Higher



Net Promoter Score

39



Did the Conference Facilitate any New Business for You?

78%
said Yes



Did you Make the Contacts that you Wanted to Make at the Summit?

86%
said Yes



Quality of Speakers

88%
said Good or Higher



Format of the Conference

92%
said Good or Higher



Program Structure & Timings

92%
said Good or Higher



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to Our 2023
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Exhibitors



Editorial Partners



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We Asked Our Attendees, 'How Would You Describe The Summit?'

“ Well represented conference for developers and investors; and RTOs. Some really good panel discussions. Like the close networking format than larger conferences. ”

EDF

“ The sessions provided a lot of insight from developers and financial entities that I would not normally learn just from reading trade press. ”

ACORE

“ A prime conference to build your network while learning about the commercialization of solar and storage. ”

CAMS

“ Easy to find people and excellent content. ”

Madison Energy Infrastructure

“ Overall a great conference discussing some of the key topics impacting renewable energy right now. ”

Fluence

“ A collection of detailed panels,, and presentations focusing on the evolving solar and storage landscape. ”

e-Zinc

“ A good opportunity for networking. ”

JinkoSolar

“ Good opportunity to get to know the people in the industry and to get updated with the latest developments in the industry. ”

ORIX Corporation

“ Great conference to get up to speed on current state of the market, hear from experts and be able to connect with many market participants. ”

Enverus



2023 Key Event Themes

Want to Speak in 2024? Contact Me!

Jadon Guthrie: jguthrie@solarmedia.co.uk



**Solar, Storage
and the IRA**



**The Return
of US
Manufacturing**



**Managing Risks
& Maximizing
Returns**



**Cost of Capital
and Equipment**



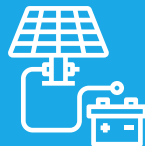
**Community
Solar and
Storage**



**Solar & Storage
Financial
Landscape**



**Optimizing
Solar and
Storage Asset
Revenues**



**Interconnection
Reforms and
Strategies**



**Emerging
Technologies
and Solar States**



Our 2023 Speakers Included:

Want to Speak in 2024? Contact Me!

Jadon Guthrie: jguthrie@solarmedia.co.uk



Kevin Smith
Chief Executive Officer
Arevon



Sripradha Ilango
Chief Financial Officer
Soltage



David Sandbank
Vice President - Distributed Energy
Resources Technologies
(New York State Energy
Research and Development
Authority) **NYSERDA**



Taylor King
Vice President for
Renewable Energy
Live Oak Bank



Becca Jones-Albertus
Director
SETO



Reggie Henderson
President
Telamon Energy



Matthew Crosby
Sr. Director, Policy and Strategy
Cypress Creek Renewables



Kate Daniel
Northeast Regional Director
& Director of Policy
**Coalition for Community
Solar Access**



Jorge Iragorri
Managing Director, Head of
Renewable Energy Investments
Morgan Stanley



Rubiao Song
Managing Director of Energy
Investments
JP Morgan



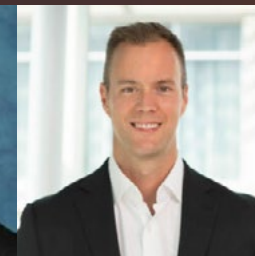
Steve Cheng
Partner
**Global Infrastructure
Partners Credit**



Kaitlin Butler
Vice President - Investment and
Portfolio Management Team
NY Green Bank



Chris Diaz
Principal & Co-Chief Executive
Officer
Seminole Financial



Lance Jordan
Chief Investment Officer
and Co-Head of Power and
Infrastructure
Pacolet Milliken



Lan Adair Sasa
Director of Climate Finance
Enhanced Capital



Michael Ott
Senior Investor
Blackrock



Alice Heathcote
Chief Financial Officer
Strata Solar



Carson Harkrader
Chief Executive Officer
Carolina Solar Energy



Ali Chowdhury
Senior Vice President,
Transmission
Avantus



Andy Redinger
Managing Director and Group Head
the NA Utility, Power and Renewable
Energy Practice
KeyBanc Capital Markets



Amir Akhtar
VP, Head of Strategic
Investments and Finance
PinegateRenewables



Larry Sherwood
President and CEO
IREC



Kelly Sarber
CEO/President & Vice Chair
**Strategic Management
Group & NY-BEST Board**



Chris McKissack
Chief Executive Officer
Glidepath

An Amazing Display of Content!

Want to Speak in 2024? Contact Me!

Jadon Guthrie: jguthrie@solarmedia.co.uk



Here are some of the sessions that took place over the two day event and the contributing speakers.

Maximizing the Next Decade Ahead for Solar and Storage



Dr. Becca Jones-Albertus

Director of Solar Energy Technologies Office (SETO)
Department of Energy

The Road to New York State's Climate Act Goals



David Sandbank

Vice President - Distributed Energy
Resources Technologies
New York State Energy Research and
Development Authority (NYSERDA)

The Finance and Investment Landscape for Solar and Co-located Storage



MODERATOR

Charlie Donovan

Professor of Practice & Author, University of Washington
University of Washington



Kevin Smith

Chief Executive Officer
Arevon



Jorge Irigarri

Managing Director, Head of Renewable Energy
Investments
Morgan Stanley



Steve Cheng

Partner
Global Infrastructure Partners



Rubiao Song

Managing Director of Energy Investments
JP Morgan



Taylor King

Vice President for Renewable Energy
Live Oak Bank

Ask Me Anything: Solar and Storage Related Credits, Transferability & Stacking



Bryen Alperin

Partner & Managing Director, Renewable
Energy & Sustainable Technologies
Foss & Company



Durham C. McCormick

Partner and Co-Lead of Renewables Energy
Sector Team
McGuireWoods LLP



Job Title Snapshot

C- Level President/
Founder/ Board

31%

Director/ Senior/
Head of

29%

Business Development/
Sales/ Marketing

14%

Technical
Role

26%

” Solid networking at a small venue, with a backdrop of contemporary issues discussed. It's an easy environment to highlight your company's brand. CAMS

Job Titles

Account Director
Administrator Projects
Advisory Manager
America Project Development Head
Associate
Associate Director
CEO/President & Vice Chair
Chief Advocacy Officer
Chief Commercial Officer
Chief Executive Officer
Chief Financial Officer
Chief Infrastructure and Development Officer
Chief Investment Officer
Chief Operations Officer
Co-Author of Queued Up & Policy Researcher
Co-Founder
Commercial Director
Commercial Senior Analyst
Commodity Manager
Consultant
Consulting Director
Co-Owner
Corporate Finance
CSO
Development General Manager
Director
Director and Senior Investor of Climate Infrastructure Team
Director of Business Development
Director of Climate Finance
Director of Commercial Strategy
Director of Corporate Finance
Director of Development
Director of Market Design
Director of Marketing
Director of Markets and Technology
Director of Operations
Director of Regulatory Affairs
Director of Solar Energy Technologies Office (SETO)
Director of Strategic Sales
Director, Business Development
Director, Energy Transition Research
Director, Investments
Editor
Energy Analytics Consultant

Event marketing manager
Executive Director
Executive Director - M&A
Field Marketing Manager
Financial Analyst
Founder
Founding Partner
General Counsel
General Manager
Global Head of Project Finance
Head of BD & Origination
Head of Development
Head of Investments
Head of Legal
Head of M&A- Investments
Head of Project Finance, Americas
Industry Solutions Executive
Infrastructure and Energy
Investment Analyst
Investment Operations
Associate
IPP Projects & Development
VP
Manager
Manager, Event Sponsorships & Exhibitions
Managing Director
Managing Director Group Head
Utility, Power & Renewable Energy
Managing Director of Energy Investments
Managing Director of Markets and Strategy
Managing Director, Head of Renewable Energy Investments
Managing Director, Power and Renewables Team Storage Expert
Managing Director, Storage Lead
Managing Partner
Market Applications
Marketing and Business Development manager
Marketing Manager
New Markets & Business Opportunities Director
Northeast Market Lead
Northeast Regional Director & Director of Policy
Partner
Partner & Co-Head of

Renewables Team
Partner & Managing Director
Partner and Co-Lead of Renewables Energy Sector Team
Policy Associate
Policy Researcher and Project Lead - Interconnection Costs
Portfolio Finance Associate
Power Marketing Manager
President
President & CEO
President of Energy Transition Solutions
President, Energy Transition Solutions
Pricing Manager
Principal & Co-Chief Executive Officer
Principal Business Development
Producer
Product & Operations
Program manager
Project Manager
Project Officer
Regional Solution Manager
Regional General Manager
Regional Manager - Mediterranean & Americas
Regional Marketing Manager, America
Regional Sales Director
Regional Manager - Mediterranean
Renewable Energy Development Executive
Sales Director
Sales Manager
Senior Advisor
Senior Advisor - Clean Energy
Senior Business Development Analyst
Senior Data Science Manager (Optimization and Forecast)
Senior Developer
Senior Director - Economics
Senior Director of Acquisitions
Senior Director of Marketing
Senior Director of Origination
Senior Director, Power Marketing
Senior Economic Adviser
Senior Investor

Senior Manager
Senior Manager of Development
Senior Manager, M&A and Strategy
Senior Manager, Portfolio Analytics
Senior Managing Director
Senior Marketing Specialist
Senior Policy Analyst
Senior Project Manager
Senior Project Officer - Clean Energy
Senior Research Associate
Senior Vice President
Senior Vice President - Renewable Energy
Senior Vice President & Head of Transmission & Markets
Senior Vice President Energy and Infrastructure Investing
Senior Vice President Europe
Senior Vice President, Transmission
Solar Analyst
Sr. Developer
Sr. Director
Sr. Director, Policy and Strategy
Sr. Manager of Sales
Sr. Manager, Business Dev.
Sr. Manager, Day-Ahead Market and Market Coordination
Sr. Strategic Account Director
Storage Engineer
Storage Sector Manager - Market Policy Development
Strategic Account Executive
Strategic Sales Director
Supply Chain Operations, Supplier Quality and Delivery COE
Team Leader
Technical Advisor



Organizations That Attended

Interested in attending Solar & Storage Finance USA 2024?

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11th Edition

SOLAR & STORAGE FINANCE USA

22-23 October, 2024
Convene, New York

Register for 2024 



PV Tech is the number one source for in-depth and up-to-the-minute news and articles on the solar PV supply chain internationally. With journalists based in Europe, North America and China, PV Tech provides the most authoritative news, the busiest blog and proprietary product reviews to keep solar professionals informed round the clock.

Panama potential: how PV incentives are drawing investors into Central America

By Tom Kenning

December 5, 2023

Markets & Finance, Policy

Americas

LATEST

Qn-SOLAR sells 4.5GW of modules in 2023
NEWS

US faces imbalance of domestic module capacity versus cells, says CEA
NEWS

PV module procurement – US factory announcements add to complexity
FEATURES, GUEST BLOG

DMEGC Solar obtains extended stress tests certification from TÜV Rheinland
NEWS



Avanzalia Panama's Penonomé solar project in Panama. Image: Soltec

SB Energy raises US\$2.4 billion for 1.3GW US solar portfolio

By JP Casey

December 1, 2023

Markets & Finance, Financial & Legal

Americas

LATEST

Qn-SOLAR sells 4.5GW of modules in 2023
NEWS

US faces imbalance of domestic module capacity versus cells, says CEA
NEWS

PV module procurement – US factory announcements add to complexity
FEATURES, GUEST BLOG

DMEGC Solar obtains extended stress tests certification from TÜV Rheinland
NEWS



“Unprecedented interest”: Soltec on its plans to double US revenues

By JP Casey

October 31, 2023

Markets & Finance, Companies

Americas

LATEST

Qn-SOLAR sells 4.5GW of modules in 2023
NEWS

US faces imbalance of domestic module capacity versus cells, says CEA
NEWS

PV module procurement – US factory announcements add to complexity
FEATURES, GUEST BLOG



es by 2050. Image: Soltec

s gathered considerable attention in the country beginning to reap the benefits of a manufacturing, now 14 months since the passing of

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