



WIND POWER

Finance & Investment
SUMMIT
USA

CONNECTING AMERICAN WIND PROJECTS WITH CAPITAL

4-5 October 2022 | The New Yorker Hotel, New York

Our 2022 Sponsors

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Connecting American Wind Projects With Capital

A new dawn of wind energy in US is apparent, with the Biden administration's incentivization of development, the evolution of wind technology that's providing cheaper and more efficient energy alternatives, and the growing offshore opportunity. The investment prospects in wind energy and technology in the US have never been more promising, where offshore development potential is highest in states like Delaware, Massachusetts, and North Carolina, and onshore capacity is led by Texas, Iowa, and Oklahoma.

Taking place in New York on the 4-5 October, the Wind Power Finance & Investment Summit USA will be the meeting place for asset owners, developers, utilities, investors, banks and governments to share their vision on the future of project finance, to network with key industry counterparts, and to find partners for projects. With C-level speakers already confirmed from Blackrock, JP Morgan, BNP Paribas, Global Infrastructure Partners, Investec and more, we are gearing up for the country's biggest wind power summit for CEOs, CFOs, MDs, Presidents, Partners and directors/VPs of Finance, Origination & Development.

Building on Solar Media's decade of experience producing finance & investment events in the US and globally, we offer an unparalleled network of attendees and speakers including renewable industry CEOs, CFOs, MDs, Presidents, Partners and Directors/VPs of Finance, Origination & Development. They will leading conversations around

- How will offshore development be funded, bought and sold?
- What are the hottest US markets for development right now?
- How are assets in the market changing hands?
- What's the outlook on repowering, and extending operational life?
- How are offtake structures changing, and what's at stake?
- Which technologies are revolutionizing wind development?
- What are the supply-chain bottlenecks and how can financiers manage them?
- What's the finacibility of floating wind?
- How are investors managing portfolios of wind, solar, storage and hydrogen?



Paul Collinson | Commercial Director, Solar Media

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Please contact me if you would like to hear more about the event and we look forward to welcoming you to the event.



Our mission

To bring the capital seekers and capital investors into one room, to foster collaboration among the USA's second fastest growing energy industry, and to provide a platform for networking, problem solving & deal-making.



Our approach

The Wind Power Finance & Investment Summit is far more than just another renewables event – our unique proposition is that we're able to use our decade of finance & investment events network together to bring together the most senior financial professionals from all aspects of wind development: from utilities, asset owners and operators through to banks, investors and government.

Your customers attend this event to see how policy is shaping development, to understand what the project finance opportunities are, what the strategies for success look like, and who the current wind giants are partnering with.

With a clear shift to wind in the US energy outlook, you have the opportunity to cash in on future developments, and become an active player in the sector. The time is now to get a foothold in this fast-growing industry, to make a name for yourself among investors and developers, and to become a US wind.



Our commitment

To our commercial partners, we are committed to giving you an unparalleled networking experience that makes you a central player in the wind project landscape. Whether you want to fuel a sales team with new leads, heighten your brand or launch new products, no one is better placed to help than our team.

Who We Are: Solar Media Ltd.

We believe companies in the Energy industry are helping to build a cleaner and fairer world. That is why we want to help our sponsors to build their brands, make the right connections, and win the deals that help them to grow. If we can do that, we not only improve a company's bottom line but also contribute to tackling climate change and helping governments reach their decarbonisation goals.

Established in 2006, Solar Media Ltd is a business-to-business media company specialising in the provision of digital news, business intelligence, print publishing and high-quality events to serve the needs of the solar, energy storage, electric vehicle, hydrogen and now wind sector.

Incorporating Wind Finance & Investment Events into our established portfolio in 2021 was part of our ongoing strategy to be the No. 1 media platform in the renewable energy industry. Our aim is to serve as an indispensable promotional partner for our customers by consistently delivering audience engagement through quality content.

We will continue to bring together key stakeholders who are shaping the sustainable energy future and showcase real world opportunities to accelerate the transition to a low carbon energy system world-wide.



SOLAR MEDIA
EVENTS | PUBLISHING | RESEARCH



CURRENT±

Our Events Portfolio Includes:



Est. 2013



Est. 2014



SOLAR & STORAGE
FINANCE USA

Est. 2014



Est. 2018



Est. 2020



Est. 2021



Decarbonizing US Transport

Est. 2022

Our event portfolio launched in 2013 with global titles held in almost every continent in the world. The full list of events can be seen at: solarmedia.co.uk/events

Who Will You Meet?

BUYSIDE
60%

- Policy
- Regulators
- Developers
- Renewable Asset Owners
- IPPs
- Funds
- Banks
- Utilities
- Offtakers

SELLSIDE
30%

- IT, Software & Automation
- Power & Commodities Traders
- Trading Houses
- Offtakers
- Oil & Gas Companies
- Consultants
- Aggregators
- Energy Storage
- OEMs

POLICY MAKERS
10%

ATTENDEES BY REGION

15%
WEST

10%
MID WEST

32%
NORTH EAST

23%
SOUTH WEST

15%
SOUTH EAST

5%
ROW

EVENT IN NUMBERS


300+
Expected Delegates




70+
Industry-Leading Speakers




24
Sessions




2 Days
Content & Networking

On The Agenda

Solar Media's Summits are renowned for their quality, breadth and expertise, featuring an all-encompassing range of strategic and technical sessions – Wind Finance & Investment USA is no exception!

Themes to be covered on our agenda include:

TAX EQUITY



POLICY, CREDITS & SUBSIDIES



PPA'S & CHANGING OFFTAKE STRUCTURES



TRANSMISSION & INTERCONNECTION



M&A TRENDS



SUPPLY-CHAIN & CONSTRUCTION



INNOVATIONS ON THE FINANCE FRONT/ INNOVATING ON COSTS



TURBINE LIFE & REPOWERING



Our 2022 Speakers



Michael Kolodner
US Power & Renewables
Industry Leader
Marsh

John Belizaire
CEO
Soluna Computing

Aaron Klein
Managing Director, Power
& Renewable Energy
Investment
KeyBanc

Christopher Creed
Senior Advisor
US Dept. of Energy's Loan
Programs Office

Chris Diaz
Senior Vice President,
Renewables Energy
Seminole Finance
Services LLC

Peter Green
Deputy Laboratory Director,
Science and Technology
National Renewable
Energy Laboratory (NREL)

Shalini Ramanathan
Director of Origination
Quinbrook Infrastructure
Partners

William Blake
Senior Vice President
Quinbrook Infrastructure
Partners

William Golove
Chief Development Officer
Trianon Power

Aurko Dutta
Senior Director, Commercial
Swift Current Energy



Jennifer Goodwillie
Head of Development
Nova Clean Energy

Vandan Divatia
VP Transmission Policy &
Compliance
Eversource

Dana Sands
Partner
Energy Infrastructure
Partners

Erick Ford
Executive Director
New Jersey Energy
Coalition

Erika Bierschbach
Vice President-Energy
Market Operations &
Resource Planning
Austin Energy

Christy Walsh
Senior Attorney and Director
of Federal Energy Markets
Natural Resources
Defence Council (NRDC)

Kelly Snyder
Senior Director of Origination
for USA and Canada
EDP Renewables

João Metelo
Senior Advisor
Global Infrastructure
Partners

Priyanka Duvvuru
VP
Stonepeak Infrastructure
Partners

Jan Pepper
CEO
Peninsula Clean Energy



Ilya Minevich
Senior Director
Clearway Energy Group

Mallory Rutigliano
Analyst for Sustainable and
Green Finance
Bloomberg NEF

Martin Torres
Managing Director, Head
of the Americas for the
Renewable Power Group
BlackRock

Michael Panteloganis
Co-Head of Power &
Infrastructure US, EU and UK
Investec

Omar Karar
VP
Apex Clean Energy

Justin DeAngelis
Partner & Co-Head of
Sustainable Infrastructure
Denham Capital

Jordan Newman
Director, Renewable Energy
& Environmental Finance
Wells Fargo Securities

Frank Getman
President & CEO
Great Bay Renewables

Gareth Brown
CEO & Co-founder
Clir Renewables

Ravina Advani
MD & Group Head of
Energy, Natural Resources &
Renewables
BNP Paribas

DAY 1 | 04 October 2022

8:00-9:00	Registration and refreshments
9:00-9:05	Chairperson's Welcome
9:05-9:15	<u>Presentation</u> Building a Strong Framework for Future Growth This session will assess the next steps for policy in the USA to keep the march of progress moving forward when it comes to decarbonizing the power sector.
9:15-10:00	<u>Panel Discussion</u> How are Capital Providers Viewing U.S. Renewables? <ul style="list-style-type: none">• In an inflationary environment, how are investors and lenders viewing the industry?• How are investors and lenders keeping up with evolving technologies?• If aspects of projects need to be renegotiated (e.g. supply agreements or PPAs) what impact is this having on the cost of capital and investor appetite?• How is the tax equity landscape changing?• Which emerging opportunities are investors ready to back in the USA and why?• Is it time to move beyond the project-by-project approach to project finance?• What to make of the Inflation Reduction Act? Moderator: Dana Allen Sands , Partner, Energy Infrastructure Partners Martin Torres , Managing Director, Head of the Americas for the Renewable Power Group, BlackRock Michael Panteloganis , Co-Head of Power & Infrastructure US, EU and UK, Investec
10:00-10:40	<u>Panel Discussion</u> Policy for a Maturing Industry – What's the Next Step for a New Era of Decarbonized Energy? <ul style="list-style-type: none">• What further policy is required to meet net zero targets?• How to build domestic supply chains for renewable energy?• What tax credits, if any, will make it through the senate?• How might the direct pay option change the market?• What will renewable energy policy for 2023 look like post midterm elections? Moderator: William Golove , Chief Development Officer, Trionon Power Erika Bierschbach , Vice President - Energy Market Operations & Resource Planning, Austin Energy Christopher Creed , Senior Advisor, US Dept. of Energy's Loan Programs Office
10:40-11:10	<u>Presentation</u> Insurable Cost of Risk Optimization: How Leaders are Getting Projects Done Faster The impact of decentralized energy resources and ESG on global specialty insurance markets The dramatically increasing demand for advocacy as opposed to agency models of insurance risk capital distribution Identifying actionable changes in project development, project finance and due diligence processes which leaders have already implemented and laggards need to consider to be successful. Michael Kolodner , US Power & Renewables Industry Leader, Marsh

DAY 1 | 04 October 2022

11:10-11:40	Refreshment break and separation into breakouts
11:40-12:20	<p><u>Panel Discussion</u> What are the Hottest New Markets for Wind Development Right Now?</p> <ul style="list-style-type: none">• Which states are providing the best opportunities for future developers?• How are state incentives influencing investment decisions?• What states are leading the way for offshore or onshore wind?• Which regions have the best capacity factors? <p>Moderator: Senior Representative, Bloomberg NEF Christopher Creed, Senior Advisor, US Dept. of Energy's Loan Programs Office</p>
11:50-12:30	<p><u>Panel Discussion</u> New Jersey – A Destination for Investment</p> <p>New Jersey has ambitious targets for 7.5 GW of offshore wind by 2035 as part of the state's masterplan to transition to 100% clean power by 2050. With major companies such as Ørsted and PSEG already working in New Jersey, developing the 1.1 GW Ocean Wind 1 project, and Ocean Wind 2 fast on its heels, we examine the investment opportunity in New Jersey.</p> <p>Moderator: Erick Ford, Executive Director, New Jersey Energy Coalition Commissioner Bob Gordon, NJ Board of Public Utilities</p>
12:20-12:40	<p><u>Sponsor Presentation</u> Contact Paul Collinson pcollinson@solarmedia.co.uk for more information</p>
12:40-2:00	Networking Lunch Break
2:00-3:00	<p><u>Panel Discussion</u> Wind M&A: How Have Assets Changed Hands Over The Past Year?</p> <p>In 2021, the total value of M&A transactions in the global wind space almost doubled; from \$106 billion in 2020 to \$210 billion. How did 2022 compare?</p> <ul style="list-style-type: none">• What drove deals in 2022 and will we match 2021's volumes?• Utilities, SPACs, Sovereign Wealth Funds...Are new investors coming to the table in greater numbers to meet ESG and decarbonization goals?• How accurate are valuations? <p>Gareth Brown, CEO & Co-founder, Clir Renewables</p>
3:00-3:30	<p><u>Presentation</u> Investment Opportunities Adjacent To Wind</p> <ul style="list-style-type: none">• Will we see a future of wind co-located with storage?• What other investments make sense with wind?• What risk is involved with hybrid wind projects, how would the project finance look? <p>Shalini Ramanathan, VP Origination for Renewable Energy Systems, Americas, Quinbrook Infrastructure Partners</p>
3:30-4:00	Networking Refreshment Break

DAY 1 | 04 October 2022

4:00-4:30

Presentation Bloomberg NEF Offshore Wind Vessels Report

- How many installation vessels would we need to deliver BNEF's offshore wind forecast? Which years will see a shortage (given our forecast and vessel announcements)?
- How many vessels will the U.S. need for its offshore wind buildout and how will the Jones Act affect project deployment?
- When will vessels currently on the market become obsolete considering increases in turbine size?

Senior Representative, Bloomberg NEF

4:30-5:00

Presentation Transforming The Grid: Investing In A Grid That Can Meet 2030's Renewable Targets

- Are we on track to have 30GW of offshore wind deployed by 2030?
- What further support is necessary, at state and federal levels?
- Which states are providing the best opportunities to meet this goal?
- How can we solve for the unknown costs associated with grid connection?

Vandan Divatia, VP Transmission Policy & Compliance, **Eversource**

Christy Walsh, Senior Attorney and Director of Federal Energy Markets, **Natural Resources Defense Council (NRDC)**

5:00-7:00

Chairperson's Remarks and Drinks Reception

DAY 2 | 05 October 2022

9:00-9:45

Panel Discussion Wind Industry CEO Keynote: What's The Outlook

- What are the lessons learned on wind finance in 2022
- How will federal incentives impact future development of wind?
- What are the key risks and opportunities facing developers and asset owners?

Jan Pepper, CEO, **Peninsula Clean Energy**

9:45-10:45

Panel Discussion Evolving Contracts And Market Dynamics

- How are supply chain disruptions impacting project timelines?
- What's the effect of inflation and exchange rate on contracts?
- How are offtake structures evolving?

Aurko Dutta, Senior Director, Commercial, **Swift Current Energy**

Kelly Snyder, Senior Director of Origination for USA and Canada, **EDP Renewables**

Aaron Klein, Managing Director, **KeyBanc Capital Markets**

10:45-11:15

Networking Refreshment break

11:15-11:45

Presentation What's The Financial Feasibility Of Floating Wind? An Overview Of The Stage and Scale Of Technology

- What lessons can the US learn from international floating wind deployment?
- What capital, infrastructure and investment is needed?
- Which criteria does floating wind need to meet to obtain funding?

João Metelo, Senior Advisor, **Global Infrastructure Partners**

11:45-12:45

Panel Discussion How Are Banks And Investors Greening Their Business?

- Which factors are being considered in greener investments? (Carbon footprint of technology, life-cycle analysis)
- How are banks and investors evaluating their portfolios?
- What are the priorities for banks in 2022?

Ravina Advani, MD & Group Head of Energy, Natural Resources & Renewables, **BNP Paribas**

Mallory Rutigliano, Analyst for Sustainable and Green Finance, **Bloomberg NEF**

12:45-2:00

Networking Lunch Break

DAY 2 | 05 October 2022

2:00-3:00

Panel Discussion Tax Equity and Alternative Approaches to Financing: What's Better, and for Who?

- What are the newest innovations in project finance?
- How is buying, selling and funding adapting to different sized developers?
- What financial structures can we borrow from other energy industries?
- Ideal uses for tax equity vs corporate finance

Moderator: Dana Sands, Partner, **Energy Infrastructure Partners**

Frank Getman, President & CEO, **Great Bay Renewables**

Jordan Newman, Director, Renewable Energy & Environmental Finance, **Wells Fargo Securities**

Ilya Minevich, Senior Director, **Clearway Energy Group**

Chris Diaz, Senior Vice President, Renewables Energy, **Seminole Finance Services LLC**

3:00-3:30

Presentation Merchant Wind: How Are Investors Looking At Risk & Opportunity

- What routes to market are best, and for who?
- How should offtakers weigh the pros and cons of PPAs vs other offtake structures?
- Will demand for merchant pricing increase with rising costs?
- What is the right way to think about risk appetite

Justin DeAngelis, Partner & Co-Head of Sustainable Infrastructure, **Denham Capital**

3:30-4:00

Afternoon Refreshment Break

4:00-4:30

Presentation How To Underwrite Merchant Curves

- How should asset owners and developers plan around generation curves?
- What difficulties face insurers of wind projects?
- Who is currently underwriting wind projects

William Blake, Senior Vice President, **Quinbrook Infrastructure Partners**

4:30-5:00

Presentation What's The Future Outlook For Repowering?

- How are asset owners balancing new projects and repowering projects?
- How significant are the gains of repowering older technologies?
- What does repowering finance look like?
- When are permitting/new assessments required and is it better to avoid tax equity investor buy outs?

5:00

Event close

Grow Your Business Through Sponsorship

We are committed to delivering ROI and optimising your time and budget; whether you want to fuel a sales team with new leads, heighten your brand or launch new services, no one is better placed to help than our team.



Business Development & Lead Generation

To develop new business opportunities with key stakeholders across the renewable sector



Build Pipeline & Shorten Sales Cycles

To accelerate and shorten sales cycles by accessing senior decision makers and stakeholders responsible for their project road map



Thought Leadership

To ensure the market is fully conscious of the unique benefits of your solutions and advantages of partnering / investing with you



Innovation & Leadership

Demonstrate and strengthen your commitment to driving the wind power industry forward. Position yourself as a key enabler and partner of choice in accelerating a decentralised, intelligent and sustainable energy market



Relationship Building

To further ring fence existing prospects and clients. Cement your position as a leading partner of choice with companies financing or developing off-shore and on-shore projects



Brand Recognition

Enhance your brand position within the renewables sector and ensure you are front of mind with qualified decision makers and industry stakeholders

Rate card

	HOST \$60,000	DIAMOND \$40,000	PLATINUM \$30,000	GOLD \$25,000	SILVER \$20,000	BRONZE \$15,000	SUPPORTING \$12,000	EXHIBITOR \$6,000
CONFERENCE INFLUENCE								
Opportunity to chair the event	•							
Keynote solo presentation	•	•						
Keynote panel position	•	•						
Solo presentation			• Day 1	• Day 1	Day 2			
Panel position			•	Or •	Or •	•	•	
Private round table / workshop	•	•	•					
Sponsored content - Q&A / Interview format	•	•	•	•				
Pre or post-event webinar	•	•						
EVENT BRANDING								
Exhibition stand with backdrop and basic furniture (*upgraded furniture package)	•*	•*	•*	•*	•	•		•
Enhanced branding - Tier 1	•	•	•	•				
Enhanced branding - Tier 2					•	•		
Logo to appear on all event signage	•	•	•	•	•	•	•	•
Advertisement in event app	•	•	•	•				
Profile and logo in event app	•	•	•	•	•	•	•	•
MEETING & NETWORKING SERVICE								
Delegate passes	10	10	6	5	3	3	2	2
Customer VIP tickets	10	10	5	3	2			
Access to the event networking tool allowing you to set up meetings and capture leads (1 week before - 4 weeks afterwards)	•	•	•	•	•	•	•	•
Target account list invite with 50% off promotional ticket code	30	30	20	20	10	5		
Guaranteed introductions	10	10	10	8	6	3		
POST SHOW								
Full event delegate list to be shared including: full name, company name, job title and email address.	•	•	•	•				
Sponsors solo presentation or panel discussion participant list only to be shared including: Full name, company name, job title and email address.					•	•	•	
PRE-EVENT								
Company logo and profile to feature on our website	•	•	•	•	•	•	•	•
Reciprocal Website link to your home page from event website	•	•	•	•	•	•	•	•
Company logo and link to be included in HTML email campaigns	•	•	•	•	•	•	•	•
Promotion on relevant social media channels	•	•	•	•	•	•	•	•



ADDITIONAL BRANDING

TIER 1:

- Naming rights - Host only
- App sponsor - exclusive
- Registration desk sponsor - Host/ Diamond/Platinum
- Private meeting room
- Lunch sponsor - themed or not (Day 1 or Day 2) - (2)
- Drinks reception sponsor (max 2 sponsors)
- VIP dinner (onsite or off site)- Platinum & above only
- Lanyards (can be linked with registration desk sponsor)
- Bag sponsor with insert

TIER 2:

- Breakfast sponsor (continental or hot) (2)
- Conference room seat drop (4)
- Networking break sponsor (Day 1 or Day 2) (4)
- Quiz sponsor (max 2 sponsors)
- Coffee station sponsor
- Smoothie station sponsor
- Note pad & pens

ALSO AVAILABLE BUT SUBJECT TO PRICE

- Webinars
- Private meeting rooms
- Personalised functions
- 45 minute workshop
- Breakfast briefing
- Round table Host

Ticket Prices

Pre-Sale Tickets Ends 20th May	\$599
Super Early Bird Ends 15th July	\$899
Early Bird Ends 16th September	\$1199
Full Price 17th September Onwards	\$1499

Book Online >>

Delegate Ticket Protection

Delegate Ticket Protection for just \$99 when you register and we will refund the cost of the ticket in full* should the named ticket holder ('Holder') be unable to attend due to:

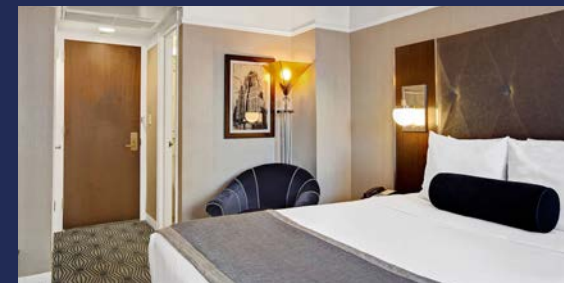
- Sickness, accident or injury of the Holder
- Death of Holder, or death of Holder's immediate family within 30 days of the event
- Preventative travel delays outside of Holder's control
- Extreme or adverse weather (snow, fog, storm) that prevents Holder's attendance to event venue
- Unavoidable Jury Service
- Strikes, riots, terrorism or other extraordinary national/international circumstance
- Changes of the date, location or main thematic qualities of the event

To view our full terms & conditions, please visit here >> or contact us >>

About The Venue

New Yorker Hotel

Built in 1929, during the height of the Jazz Age, The New Yorker, A Wyndham Hotel has dazzled visitors with its Art Deco décor, exceptional service, and superb location in Midtown West for generations. This Art-Deco inspired high-rise hotel offers a midtown location and 24-hour dining. Times Square is less than 0.6 miles from the property and Pen Station is 200 yards away.



A citywide economic reawakening in 1994 led to new management and a complete refurbishment of the iconic New Yorker. Nearly 200 rooms were officially reopened later that year, and by 2000, over 1,000 elegantly renovated rooms were brought online. In addition, the hotel remodeled the famous Tick Tock Diner, making it a 24-hour eatery and confirming its place as a New York institution.

The New Yorker Hotel continues to thrive, attracting visitors from all over the world, including those right here in NYC. With the Jacob Javits Convention Center and Hudson Yards just minutes away, and the revitalized West Side of Manhattan becoming increasingly desirable, we're confident that this hotel will enjoy continued success well into the future. And we invite you to experience it with us!



Meet the Team & Get Involved



Paul Collinson

Event Director

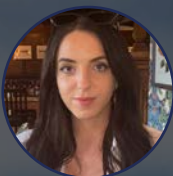
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Our 2022 Events



22-23 June 2022 | Austin, Texas



22-23 June 2022 | Austin, Texas



4-5 October 2022 | New York



4-5 October 2022 | New York



6-7 December 2022 | London, UK



1-2 February | London, UK